

# Channel

## At a glance

With Open Systems Secure SD-WAN, you can confidently transform the power of disruptive technologies into growth without the complexity and high cost of traditional networks.

### Open Systems in numbers

**24x7**

Follow-the-sun operations



**180+**

Delivering services in 180+ countries



**6,800+**

Deployments



**2M+**

Users



**20+**

Years of customer success



**4.5 of 5**

Average ticket rating



### Customer sweet spot

#### A typical customer

- 10+ locations
- 1000+ users
- In manufacturing, chemicals and pharma, financial services

#### They need

- Business application performance
- Advanced security

#### They are

- Moving away from MPLS
- Migrating applications to the cloud
- Looking for innovation and flexibility

### Why Open Systems

#### Unified secure SD-WAN platform

- Built-in security
- Security features can be enabled on demand
- SD-WAN and security features are based on the same application detection engine

#### Operational excellence

- Level-3 DevOps engineers
- 80% of issues are proactively detected and resolved by the automated monitoring
- Hardware and software life cycle

#### Single pane of glass

- Orchestration and monitoring of the SD-WAN, its built-in security and the connectivity
- Transparent access and visibility on all configuration, reports, statistics and tools incl. a complete audit trail

#### Connectivity agnostic

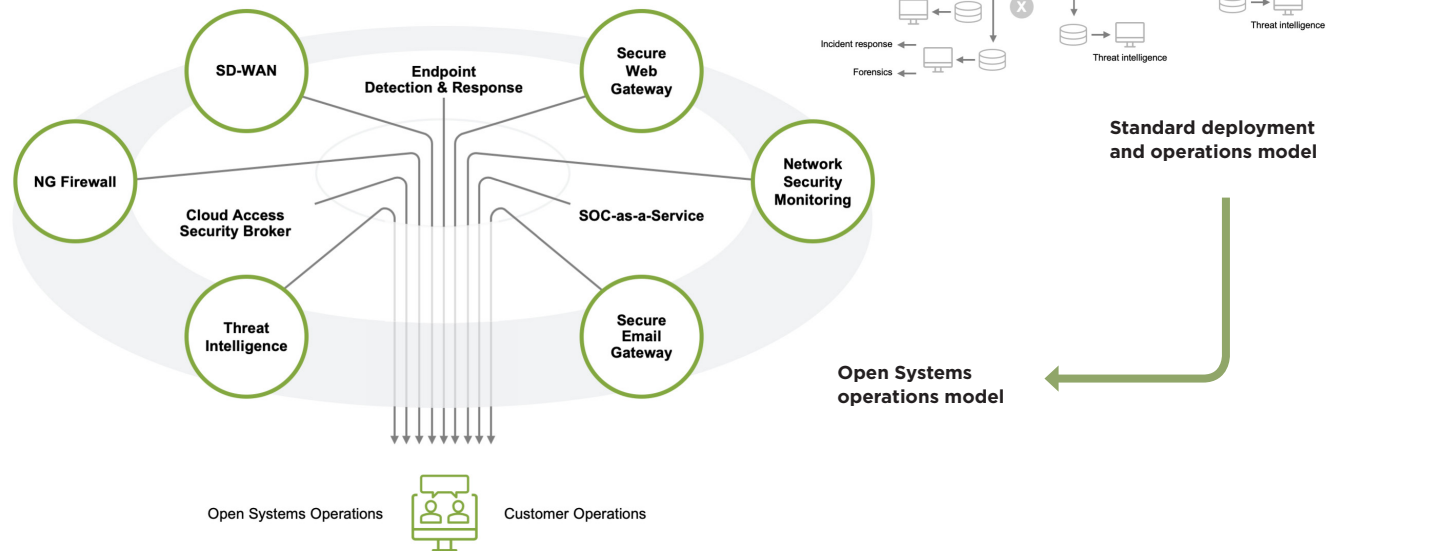
- Hybrid WAN supporting all IP-based transport layers
- Support in a WAN redesign and for provider selection
- Monitoring of all lines and optional Line Operations Service

#### Global footprint

- 6800+ SD-WAN deployments in 180+ countries

# Deployment and operations model

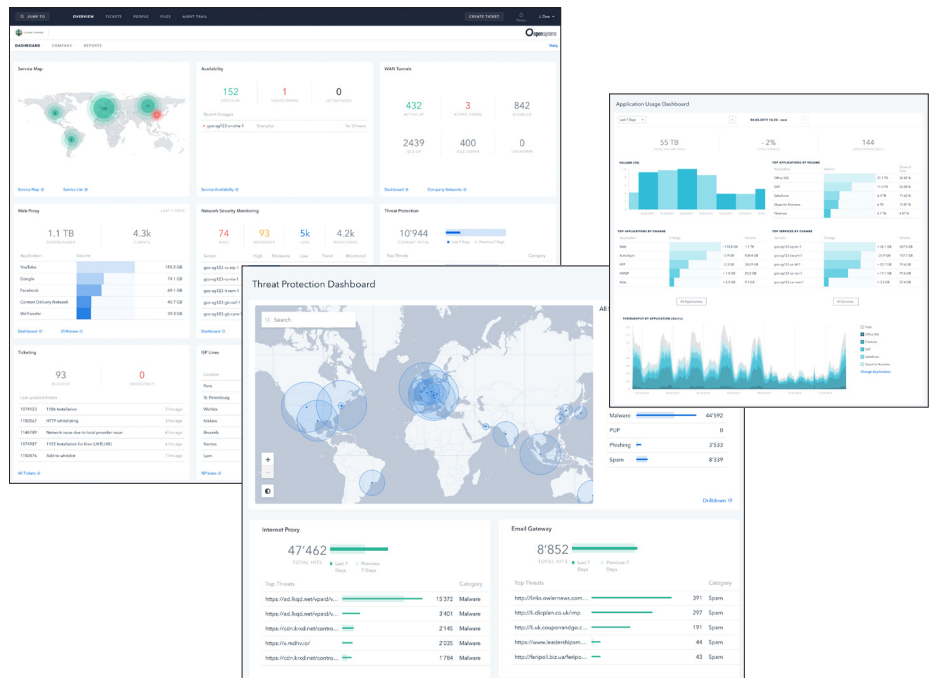
Integration of SD-WAN and security technology and services enable customers to leverage a single partner for network and security operations - eliminating complexity and the need for orchestration across multiple vendors and applications, freeing skilled IT staff to take on higher value tasks.



# Customer Portal

Full control and security health

- 24x7 access
- Full visibility and control of your network
- Complete audit trail
- Application and Threat Protection analytics
- Predictive analytics
- Administrator tools



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Open Systems is a leading global provider of a secure SD-WAN that enables enterprises to grow without compromise. With assured security, AI-assisted automation and expert management that free valuable IT resources, Open Systems delivers the visibility, flexibility and control you really want with the performance, simplicity and security you absolutely need in your network.